Subject Code:- ACSBS0405 Printed Page:-Roll. No: NOIDA INSTITUTE OF ENGINEERING AND TECHNOLOGY, GREATER NOIDA (An Autonomous Institute Affiliated to AKTU, Lucknow) **B**.Tech SEM: IV - CARRY OVER THEORY EXAMINATION - SEPTEMBER 2022 Subject: Introduction to Innovation, IP Management & Entrepreneurship Time: 3 Hours Max. Marks: 50 General Instructions: 1. The question paper comprises three sections, A, B, and C. You are expected to answer them as directed. 2. Section A - Question No- 1 is 1 marker & Question No- 2 carries 2 mark each. 3. Section B - Question No-3 is based on external choice carrying 5 marks each. 4. Section C - Questions No. 4-8 are within unit choice questions carrying 4 marks each. 5. No sheet should be left blank. Any written material after a blank sheet will not be evaluated/checked. SECTION A 15 1. Attempt all parts:-An individual who starts and manages a new business called . (CO1) 1-a. 1 (a) leader (b) Manager (c) Entrepreneur (d) Employee \_can be defined as a specifically evolved work plan designed to achieve a specific 1-b. 1 objective within a specific period of time. (CO2) (a) Idea generation. (b) Opportunity Scanning. (c) Project. (d) Strategy The success of social entrepreneur is measured by\_\_\_\_\_. (CO3) 1-c. 1 (a) Contribution to the society

- (b) Profit earned
- (c) Creating business opportunities

(d) Value creation

1-d.

Venture capital is concerned with: (CO4)

- (a) New project having potential for higher profit
- (b) New project of high technology
- (c) New project having high risk
- (d) All the above.
- 1-e. The registered user can institute proceedings for infringement in his own name against: 1 (CO5)

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- (a) None of these
- (b) Proprietor of trademark
- (c) Both third party and proprietor of trademark
- (d) Third party

2. Attempt all parts:-

2.a.	Define Innovation Management. (CO1)	2
2.b.	Identify the role of risk management in launching the product . (CO2)	2
2.c.	Identify any four reasons in current conditions, that are excellent for startups. (CO3)	2
2.d.	Describe venture capital investment. (CO4)	2
2.e.	Explain trade secret. (CO5)	2
	SECTION B 15	
3. Answ	ver any <u>three</u> of the following:-	
3-a.	Give brief about incremental innovation. (CO1)	5
3-b.	Discuss the importance of idea generation. (CO2)	5
3.c.	Briefly explain the role of entrepreneurship in economic development. (CO3)	5
3.d.	Elucidate the role of financial institutions in funding entrepreneurs with special reference to the Indian context. (CO4)	5
3.e.	Describe the term Industrial design with the help of suitable examples. (CO5)	5
	SECTION C 20	
4. Answ	ver any <u>one</u> of the following:-	
4	Elaborate the various techniques of Innovation. (CO1)	4
4	Differentiate between knowledge push and need pull innovations with the help of suitable	4

examples. (CO1)

5. Answer any <u>one</u> of the following:-

5-a.	Give a brief note on creating a new product and service. (CO2)	4	
5-b.	Discuss the role of innovation in expansion of existing business. (CO2)	4	
6. Answer any <u>one</u> of the following:-			
б-а.	Illustrate the various economic factors that affect the entrepreneurial growth. (CO3)	4	
6-b.	"Success of social entrepreneur is measured by the contribution to the society" Discuss. (CO3)	4	
7. Answer any <u>one</u> of the following:-			
7-a.	Describe the various stages of financing a new enterprise. (CO4)	4	
7-b.	Briefly define the reasons behind low percentage of commercialization. (CO4)	4	
8. Answer any <u>one</u> of the following:-			
8-a.	Describe Geographical Indications (GI). Discuss the measures under the respective	4	
	legislation to deal with infringers of the rights conferred by GIs. (CO5)		
8-b.	Highlight the barriers of IPR. (CO5)	4	