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NOIDA INSTITUTE OF ENGINEERING AND TECHNOLOGY, (NIET BUSINESS SCHOOL) GREATER NOIDA

PGDM (Standard)

TRISEMESTER II - THEORY EXAMINATION (2024-2025)

Subject – Managerial Communication

Time: 2Hrs.30 min

Max. Marks:60

**General Instructions:****IMP:** Verify that you have received question paper with correct course, code, branch etc.

1. This Question paper comprises of three Sections -A, B, & C. It consists of Short type questions & Subjective type questions.
2. Maximum marks for each question are indicated on right hand side of each question.
3. Illustrate your answers with neat sketches wherever necessary.
4. Assume suitable data if necessary.
5. Preferably, write the answers in sequential order.
6. No sheet should be left blank. Any written material after a blank sheet will not be evaluated/checked.

**SECTION – A****15****1. Attempt all parts:-**

- 1-a. Explain the different levels of managerial communication, and why are they important. (CO1, K1) 1
- 1-b. Identify some common errors to avoid when writing a paragraph for official correspondence. (CO2, K1) 1
- 1-c. Indicate the main purpose of writing a report. (CO3, K2) 1
- 1-d. Relate the role of a Group Discussion (GD) in assessing communication skills. (CO4, K1) 1
- 1-e. Show the difference between ethnocentrism and ethno-relativism. (CO5, K3) 1

**2. Attempt all parts:-**

- 2.a. Define the managerial communication process, and why is it essential in an organization. (CO1, K1) 2
- 2.b. Describe the main difference between a notice and a circular in official communication. (CO2, K2) 2

- 2.c. Indicate the purpose of a report, and how does it serve in communicating information effectively. (CO3, K2) 2
- 2.d. Justify the key guidelines to follow during a Group Discussion (GD). (CO4, K4) 2
- 2.e Show how does ethno-relativism help in understanding and respecting different cultural values. (CO5, K4) 2

### SECTION – B

15

3. Answer any **three** of the following-

- 3-a. Arrange some critical errors in communication that managers should avoid. (CO1, K1) 5
- 3-b. Identify the main components of a well-structured paragraph. (CO2, K1) 5
- 3-c. Illustrate how is a project report different from a summer internship report in terms of content and structure. CO3, K3) 5
- 3-d. Relate how can effective communication be used in public relations to promote a brand. (CO4, K1) 5
- 3-e. Show why is it important to understand cross-cultural values when working in a global environment. (CO5, K3) 5

### SECTION – C

30

#### Case Let & Application Based

4. Answer any **one** of the following-

- 4-a. Describe why is it important for managers to use appropriate words when communicating with their team. (CO1, K1) 6
- 4-b. Explain how can effective communication help in reducing misunderstandings and errors in an organization. (CO1, K2) 6

5. Answer any **one** of the following-

- 5-a. Identify the purpose of an agenda in official meetings, and how is it written effectively. (CO2, K1) 6
- 5-b. Explain what should be included in the minutes of a meeting to ensure accuracy and clarity. (CO2, K2) 6

6. Answer any **one** of the following-

- 6-a. Outline how does the scope of a report influence the information included in the document. (CO3, K1) 6

- 6-b. Indicate the key components to include when writing a project report to ensure it is comprehensive and well-organized. (CO3, K2) 6
7. Answer any **one** of the following-
- 7-a. Relate how does reputation management help improve a company's public image. (CO4, K1) 6
- 7-b. Justify why is building a strong corporate image important for an organization. (CO4, K5) 6
8. Answer any **one** of the following-
- 8-a. Select some common causes of conflict in cross-cultural settings, and how can they be addressed. (CO5, K1) 6
- 8-b. Show how can effective time management reduce stress and improve work-life balance. (CO5, K3) 6