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NOIDA INSTITUTE OF ENGINEERING AND TECHNOLOGY, (NIET BUSINESS SCHOOL GREATER NOIDA

PGDM (Standard)

TRIMESTER-I THEORY EXAMINATION (2024-2025)

Subject – Organisational Behaviour

Time: 2Hrs.30 min

Max. Marks:60

General Instructions:**IMP:** Verify that you have received question paper with correct course, code, branch etc.

1. This Question paper comprises of three Sections -A, B, & C. It consists of Short type questions & Subjective type questions.
2. Maximum marks for each question are indicated on right hand side of each question.
3. Illustrate your answers with neat sketches wherever necessary.
4. Assume suitable data if necessary.
5. Preferably, write the answers in sequential order.
6. No sheet should be left blank. Any written material after a blank sheet will not be evaluated/checked.

SECTION – A**15**1. Attempt **all** parts:-

- | | |
|---|---|
| 1-a. Name any one model of organizational behaviour.(CO1,K1) | 1 |
| 1-b. Define perception.(CO2,K1) | 1 |
| 1-c. State one factor forcing organizational change. (CO3,K1) | 1 |
| 1-d. Mention one factor affecting learning.(CO4,K1) | 1 |
| 1-e. Give any two advantages of group formation. (CO5,K1) | 1 |

2. Attempt **all** parts:-

- | | |
|---|---|
| 2.a. Discuss the need for organizational behaviour in a corporate setting.(CO1,K2) | 2 |
| 2.b. Explain perceptual error.(CO2,K1) | 2 |
| 2.c. Discuss resistance to organizational change.(CO3,K2) | 2 |
| 2.d. Mention the factors contributing to stress.(CO4,K1) | 2 |
| 2.e. Discuss the importance of transactional analysis in interpersonal behaviour.(CO5,K1) | 2 |

SECTION – B**15**3. Answer any **three** of the following-

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|--|---|
| 3-a. Describe the opportunities organizational behaviour presents for managers. (CO1,K2) | 5 |
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- 3-b. Illustrate perceptual errors with relevant examples.(CO2,K3) 5
- 3-c. Apply the Kurt Lewin Model of Change to an organization.(CO3,K3) 5
- 3-d. Illustrate the application of Classical Conditioning in employee training.(CO4,K3) 5
- 3-e. Explain the role of group dynamics in improving organizational productivity. (CO5,K2) 5

SECTION – C

30

Case Let & Application Based

4. Answer any **one** of the following- 6
- 4-a. Investigate challenges in implementing organizational behaviour strategies in multinational corporations.(CO1,K4) 6
- 4-b. Assess the impact of the systems approach on organizational behaviour.(CO1,K5) 6
5. Answer any **one** of the following- 6
- 5-a. Examine the ERG theory and its application in employee motivation.(CO2,K3) 6
- 5-b. Evaluate the role of perception in decision-making in organizations.(CO2,K5) 6
6. Answer any **one** of the following- 6
- 6-a. Investigate factors leading to resistance to change and measures to overcome them.(CO3,K5) 6
- 6-b. Compare and contrast leadership styles in addressing organizational challenges.(CO3,K4) 6
7. Answer any **one** of the following- 6
- 7-a. Examine how attitudes influence workplace productivity.(CO4,K3) 6
- 7-b. Evaluate the effectiveness of social learning theory in employee development.(CO4,K5) 6
8. Answer any **one** of the following- 6
- 8-a. Examine the stages of group development in addressing team conflicts.(CO5,K4) 6
- 8-b. Illustrate the role of collective behaviour in achieving organizational goals.(CO5,K3) 6