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**NOIDA INSTITUTE OF ENGINEERING AND TECHNOLOGY, NIET BUSINESS SCHOOL GREATER NOIDA**  
**PGDM (Global)**

**TRIMESTER-I THEORY EXAMINATION (2024-2025)-(COP)**

**Subject: Organizational Behaviour**

**Time: 2Hrs.30 min**

**Max. Marks:60**

**General Instructions:**

**IMP:** Verify that you have received question paper with correct course, code, branch etc.

1. This Question paper comprises of three Sections -A, B, & C. It consists of Short type questions & Subjective type questions.
2. Maximum marks for each question are indicated on right hand side of each question.
3. Illustrate your answers with neat sketches wherever necessary.
4. Assume suitable data if necessary.
5. Preferably, write the answers in sequential order.
6. No sheet should be left blank. Any written material after a blank sheet will not be evaluated/checked.

**SECTION – A**

**15**

1. Attempt **all** parts:-

- |  |   |
|--|---|
| 1-a. Define organization behaviour. (CO1)        | 1 |
| 1-b. Explain Theory Z. (CO2)                     | 1 |
| 1-c. Differentiate between group and team. (CO3) | 1 |
| 1-d. Define organizational culture. (CO4)        | 1 |
| 1-e. Explain the meaning of conflict. (CO5)      | 1 |

2. Attempt **all** parts:-

- |  |   |
|--|---|
| 2.a. Discuss the importance of organizational behaviour. (CO1)     | 2 |
| 2.b. Differentiate between Terminal and Instrumental Values. (CO2) | 2 |
| 2.c. Explain the concept of Group Dynamics. (CO3)                  | 2 |
| 2.d. Elaborate the meaning of Cultural Diversity. (CO4)            | 2 |
| 2.e. Discuss the negative aspects of conflict. (CO5)               | 2 |

**SECTION – B**

**15**

3. Answer any **three** of the following-

- |  |   |
|--|---|
| 3-a. Discuss the scope and international dimension of organization behaviour. (CO1)      | 5 |
| 3-b. Discuss the Maslow's Theory of Motivation with the help of suitable examples. (CO2) | 5 |

- 3-c. Explain the various theories of group formation. (CO3) 5
- 3-d. Discuss the Hofstede Cultural Model. (CO4) 5
- 3-e. Elaborate the resistance to change employees face in the workplace. (CO5) 5

## SECTION – C 30

### Case Let & Application Based

- 4. Answer any **one** of the following-
  - 4-a. Discuss the various challenges faced while implementing VUCA model. (CO1) 6
  - 4-b. Discuss the meaning and impact of globalization on organization behaviour. (CO1) 6
- 5. Answer any **one** of the following- 6
  - 5-a. Explain the various types of personalities. (CO2) 6
  - 5-b. Discuss the theories of Learning. (CO2) 6
- 6. Answer any **one** of the following-
  - 6-a. Explain the various ways to manage multicultural teams (CO3) 6
  - 6-b. Discuss the importance of Groups in an organization. (CO3) 6
- 7. Answer any **one** of the following-
  - 7-a. Discuss the importance of Spirituality in organizational culture at workplace. (CO4) 6
  - 7-b. Explain the positive and negative impact of organizational culture. (CO4) 6
- 8. Answer any **one** of the following-
  - 8-a. Explain Force Field Change theory with examples. (CO5) 6
  - 8-b. Discuss the various sources of conflicts at home and work. (CO5) 6